



General Education Courses

NTC			UIU		
Course No.	Course Title	Credits	Course No.	Course Title/Field	Credits
10-801-195	Written Communication <u>OR</u>	3	ENG 101	Basic Composition	3
10-801-136	English Composition 1				
10-801-196	Oral/Interpersonal Communications	3	COMM 105	Public Speaking	3
10-804-123	Math with Business Apps <u>OR</u>	3	---	elective	3
10-804-107	College Mathematics				
10-804-189	Introductory Statistics	3	MATH 220	Elementary Statistics	3
10-809-196	Intro to Sociology	3	SOC 110	Principles of Sociology	3
10-809-166	Intro to Ethics: Theory & Apps	3	PHIL 202	Contemporary Ethics	3
10-809-195	Economics	3	BA 160	Microeconomic Principles	3
10-809-198	Intro to Psychology	3	PSY 190	General Psychology	3
Total general education credits earned:		24			
Total transferable general education credits:		24	Total general education credits accepted:		24

Occupational Courses

Course No.	Course Title	Credits	Course No.	Course Title	Credits
10-102-124	Introduction to Business	3	---	elective	3
10-196-189	Team Building & Problem Solving	3	---	elective	3
10-104-172	Marketing Principles	3	BA 208	Marketing Principles	3
10-196-169	Leading Change and Diversity	3	---	Cultures General Education	3
10-196-190	Leadership Development	3	---	elective	3
10-101-111	Accounting 1	4	BA 201	Accounting Principles I	4
10-196-114	LEAN Organizations	3	---	elective	3
10-196-193	Human Resource Management	3	BA 361	Human Resources Management	3
10-101-113	Accounting 2	4	BA 202	Accounting Principles II	4
10-102-125	Business Internship <u>OR</u>	3	---	elective	3
10-102-127	Mentored Business Experience				
10-102-160	Business Law 1	3	BA 302	Business Law 1	3
10-103-240	Office 2016 Level 1	3	CS 102	Intro to Computer Applications and Technology & elective	3
10-196-198	Technology for Business Leaders	3			3
10-196-188	Project Management	3	---	elective	3
Total occupational course credits earned:		44	Total occupational course credits accepted:		44
Total credits required for graduation:		44			
Total transferable credits:		68	Total credits accepted at UIU:		68

Disclaimer: Students planning to transfer should contact NTC's Transfer Specialist and personnel at UIU for the most current transfer information.

A minimum of 120 semester credits is required for a Bachelor of Science degree at Upper Iowa University. A minimum of 30 credits must be upper division credits; lower division transfer work from NTC does not contribute to the upper division credit requirement at UIU.

Transfer grades lower than C- are not accepted by UIU.

Courses needed to complete degree at Upper Iowa University:

Course No.	Course Title	Credits
General Education		
ENG 102	English Composition II	3
---	a cultures course	3
---	an arts/humanities course	3
---	a natural science course	3
---	a natural science course	3
Business Core		
BA 161	Macroeconomics	3
BA 210	Management Principles	3
BA 222	Management Information Systems	3
BA 341	Corporate Financial Management	3
BA 356	Quantitative Decisions in Business	3
Business Administration Core		
BA 325	New Venture Creation	3
BA 423	Production and Operations Management	3
BA 460	Strategic Management	3
Emphasis	<i>(see next page)</i>	12
General Electives		1
Total credits needed at UIU to complete degree:		52

UIU Business Administration Emphases

GLOBAL Emphasis

- 4 of the following including at least 2 at the 400- level

BA 317 *International Management*
 BA 365 *Leadership Theory*
 BA 411 *Labor Relations and Negotiation*
 BA 424 *Global Marketing*
 BA 463 *International Finance*
 BA 488 *Economics of International Business*
 BA 403 *Internship*

MARKETING Emphasis

- 4 of the following including at least 2 at the 400- level

BA 337 *Personal Selling*
 BA 355 *Retailing*
 BA 358 *Consumer Behavior*
 BA 363 *Advertising and Integrated Marketing
 Communication*
 BA 414 *New Product Development*
 BA 424 *Global Marketing*
 BA 403 *Internship*

HUMAN RESOURCES MANAGEMENT Emphasis

- 4 of the following including at least 1 at the 400- level

BA 371 *Training and Development*
 BA 383 *Compensation & Benefits Management*
 BA 393 *Personnel Selection and Evaluation*
 BA 411 *Labor Relations and Negotiation*
 BA 474 *Organizational Behavior*
 BA 403 *Internship*

GENERAL Emphasis

Choose 4 300-400 level Business courses, at least 2 at 400-level

ENTREPRENEURSHIP Emphasis

- 4 of the following including at least 2 at the 400- level

BA 334 *Social Entrepreneurship*
 BA 337 *Personal Selling*
 BA 370 *Entrepreneurship & Small Business Management*
 BA 411 *Labor Relations and Negotiation*
 BA 414 *New Product Development*
 BA 444 *New Venture Finance*
 BA 403 *Internship*

FINANCE Emphasis

- 4 of the following including at least 2 at the 400- level

BA 310 *Money and Capital Markets*
 BA 343 *Investments*
 BA 352 *Risk Management*
 BA 442 *Intermediate Financial Management*
 BA 463 *International Finance*
 BA 493 *Managerial Economics*
 BA 403 *Internship*

HEALTH SERVICES ADMINISTRATION Emphasis

- 4 of the following including at least 2 at the 400- level

HSA 205 *Intro to the American Health System*
 HSA 302 *Managed Care*
 HSA 312 *Community and Public Health*
 HSA 385 *Legal Issues Related to Health Services
 Organizations*
 HSA 440 *Health Services Administration*
 HSA 490 *Health Program Planning and Evaluation*
 BA 403 *Internship*