



General Education Courses

NTC			Upper Iowa University		
Course No.	Course Title	Credits	Course No.	Course Title/Field	Credits
10-809-195	Economics	3	BA 160	Microeconomic Principles	3
10-801-196	Oral/Interpersonal Communications	3	COMM 105	Public Speaking	3
10-809-198	Intro to Psychology	3	PSY 190	General Psychology	3
10-801-195	Written Communication OR	3	ENG 101	Basic Composition	3
10-801-136	English Composition 1				
10-809-166	Intro to Ethics: Theory & Application	3	PHIL 202	Contemporary Ethics	3
10-809-196	Intro to Sociology	3	SOC 110	Principles of Sociology	3
10-804-123	Math with Business Applications <u>OR</u>	3	---	elective	3
10-804-189	Introductory Statistics		MATH 220	Elementary Statistics	
Total general education credits earned:		21			
Total transferable general education credits:		21	Total general education credits accepted:		21

Occupational Courses

Course No.	Course Title	Credits	Course No.	Course Title	Credits
10-196-191	Supervision and Management Skills	3	BA 362	Supervision	3
10-102-160	Business Law 1	3	BA 302	Business Law 1	3
10-196-114	LEAN Organizations	3	---	elective	3
10-196-193	Human Resource Management	3	BA 361	Human Resources Management	3
10-196-164	Personal Skills for the Business Professional	3	---	elective	3
10-196-190	Leadership Development	3	---	elective	3
10-101-147	Accounting Fundamentals (3 credits) <u>OR</u>	3	---	elective	3
10-101-111	Accounting 1 (4 credits)		BA 201	Accounting Principles I	
10-196-168	Organizational Development	3	---	elective	3
10-196-192	Managing for Quality	3	---	elective	3
10-196-134	Legal Issues for Supervisors	3	---	elective	3
10-196-169	Leading Change and Diversity	3	---	Cultures General Education	3
10-196-198	Technology for Business Leaders OR	3	---	elective	3
Choose three of the following four 1 credit courses					
10-103-226	Word 2013 Level 1				
10-103-225	Excel 2013 Level 1				
10-103-223	Access 2013 Level 1				
10-103-224	Powerpoint 2013 Level 1	CS 102	Intro to Computer Applications and Technology		

Occupational Courses cont.

Course No.	Course Title	Credits	Course No.	Course Title	Credits
10-196-189	Team Building and Problem Solving	3	---	elective	3
10-196-136	Managing Safety and Risk in Business	3	---	elective	3
10-196-188	Project Management	3	---	elective	3
Total occupational course credits earned:		36	Total occupational course credits accepted:		45
Elective credits allowed:			Elective credits allowed:		
Total credits required for graduation:		57			
Total transferable credits:		66	Total credits accepted at UIU:		66

Notes: A minimum of 30 credits must be upper-division courses.

Credits for NTC courses which transfer as a UIU 300- or 400-level course, do not count towards UIU's upper division minimum graduation requirement.

Transfer grades lower than C- are not accepted by UIU.

Students planning to transfer should contact a NTC Transfer Specialist as well as personnel at Upper Iowa University for current information.

Courses needed to complete degree at UIU:

Course No.	Course Title	Credits
General Education		
CS 102 *	Intro to Computer Applications & Technology	(3)
ENG 102	English Composition II	3
---	a cultures course	3
---	an arts/humanities course	3
---	a natural science course	3
---	a natural science course	3
Business Core		
BA 161	Macroeconomics	3
BA 201 *	Accounting Principles I	(3)
BA 202	Accounting Principles II	3
BA 208	Marketing Principles	3
BA 210	Management Principles	3
BA 222	Management Information Systems	3
BA 341	Corporate Financial Management	3
BA 356	Quantitative Decisions in Business	3
MATH 220 *	Elementary Statistics	(3)
Business Administration Core		
BA 325	New Venture Creation	3
BA 423	Production and Operations Management	3
BA 460	Strategic Management	3
Emphasis	<i>(see next page)</i>	12
Total credits needed at UIU to complete degree:		(57-)66

* Course may or may not have been completed at NTC.

Disclaimer: Students planning to transfer should contact NTC's Transfer Specialist and transfer personnel at UIU for the most current transfer information.

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UIU Business Administration Emphases

GLOBAL Emphasis

- 4 of the following including at least 2 at the 400- level

- BA 317 International Management*
- BA 365 Leadership Theory*
- BA 411 Labor Relations and Negotiation*
- BA 424 Global Marketing*
- BA 463 International Finance*
- BA 488 Economics of International Business*
- BA 403 Internship*

ENTREPRENEURSHIP Emphasis

- 4 of the following including at least 2 at the 400- level

- BA 334 Social Entrepreneurship*
- BA 337 Personal Selling*
- BA 370 Entrepreneurship & Small Business Management*
- BA 411 Labor Relations and Negotiation*
- BA 414 New Product Development*
- BA 444 New Venture Finance*
- BA 403 Internship*

MARKETING Emphasis

- 4 of the following including at least 2 at the 400- level

- BA 337 Personal Selling*
- BA 355 Retailing*
- BA 358 Consumer Behavior*
- BA 363 Advertising and Integrated Marketing
Communication*
- BA 414 New Product Development*
- BA 424 Global Marketing*
- BA 403 Internship*

FINANCE Emphasis

- 4 of the following including at least 2 at the 400- level

- BA 310 Money and Capital Markets*
- BA 343 Investments*
- BA 352 Risk Management*
- BA 442 Intermediate Financial Management*
- BA 463 International Finance*
- BA 493 Managerial Economics*
- BA 403 Internship*

HUMAN RESOURCES MANAGEMENT Emphasis

- 4 of the following including at least 1 at the 400- level

- BA 371 Training and Development*
- BA 383 Compensation & Benefits Management*
- BA 393 Personnel Selection and Evaluation*
- BA 411 Labor Relations and Negotiation*
- BA 474 Organizational Behavior*
- BA 403 Internship*

HEALTH SERVICES ADMINISTRATION Emphasis

- 4 of the following including at least 2 at the 400- level

- HSA 205 Intro to the American Health System*
- HSA 302 Managed Care*
- HSA 312 Community and Public Health*
- HSA 385 Legal Issues Related to Health Services
Organizations*
- HSA 440 Health Services Administration*
- HSA 490 Health Program Planning and Evaluation*
- BA 403 Internship*

GENERAL Emphasis

Choose 4 300-400 level Business courses, at least 2 at 400-level