



TRANSFER GUIDE - ASSOCIATE DEGREE PROGRAMS  
 NTC 2019-2020 Program: LEADERSHIP DEVELOPMENT  
 UIU 2019-2020 Program: MANAGEMENT  
 Minimum GPA for admission:  
 Initial effective date:

**General Education Courses**

NTC			Upper Iowa University		
Course No.	Course Title	Credits	Course No.	Course Title/Field -- (Fulfills Requirement)	Credits
10-809-195	Economics	3	ECON 160	Principles of Microeconomics -- (Gen Ed & Busn. Core)	3
10-801-196	Oral/Interpersonal Communications	3	COMM 200	Interpersonal Communication -- (Gen Ed)	3
10-809-199	Psychology of Human Relations <u>OR</u>	3	---	(Elective)	3
<b>10-809-198</b>	<b>Intro to Psychology</b>		<b>PSY 190</b>	<b>General Psychology -- (Gen Ed)</b>	
10-801-195	Written Communication <u>OR</u>	3	ENG 101	English Composition I -- (Gen Ed)	3
10-801-136	English Composition 1				
10-809-166	Intro to Ethics: Theory & Application	3	PHIL 202	Contemporary Ethics -- (Gen Ed)	3
10-809-196	Intro to Sociology	3	SOC 110	Principles of Sociology -- (Gen Ed)	3
10-804-123	Math with Business Applications	3	---	(Elective)	3
<b>Total general education credits earned:</b>		<b>21</b>			
Total transferable general education credits:		21	<b>Total general education credits accepted:</b>		<b>21</b>

Note: **bolded** courses are recommended by UIU.

**Occupational Courses**

Course No.	Course Title	Credits	Course No.	Course Title -- (Fulfills Requirement)	Credits
10-196-164	Essential Skills for the Business Professional	3	---	(Elective)	3
10-196-189	Team Building and Problem Solving	3	---	(Elective)	3
10-196-191	Supervision and Management Skills	3	BA 362	Supervision -- (Major)	3
10-101-147	Accounting Fundamentals (3 credits) <u>OR</u>	3 to 4	---	(Elective)	3 to 4
<b>10-101-111</b>	<b>Accounting 1 (4 credits)</b>		<b>ACCT 201</b>	<b>Accounting Principles I -- (Busn. Core)</b>	
10-196-114	LEAN Organizations	3	---	(Elective)	3
10-196-188	Project Management	3	---	(Elective)	3
10-196-192	Quality & Performance Excellence	3	---	(Elective)	3
10-102-160	Business Law 1	3	BA 302	Business Law and Ethics -- (Busn. Core)	3
10-196-193	Managing Human Resources & Employee Relations	3	BA 361	Human Resources Management -- (Major)	3
10-196-136	Managing Safety and Risk in Business <u>OR</u>	3	---	(Elective)	3
10-449-121	OSHA Workplace Safety Training Strategies				
10-196-199	Training & Talent Development	3	---	(Elective)	3
10-196-168	Organizational Behavior and Development	3	---	(Elective)	3
10-196-190	Leading Strategically	3	BA 365	Leadership Theory -- (Major)	3
10-196-169	Leading Change and Diversity	3	CLTR 100	(Cultures General Education Credit)	3
<b>Total occupational course credits earned:</b>		<b>42-43</b>	<b>Total occupational course credits accepted:</b>		<b>42-43</b>
<b>Total credits required for graduation:</b>		<b>63-64</b>			
<b>Total transferable credits:</b>		<b>63-64</b>	<b>Total credits accepted at UIU:</b>		<b>63-64</b>

**Disclaimer:** Students planning to transfer should contact NTC's Transfer Specialist and transfer personnel at UIU for the most current transfer information.

A minimum of 120 semester credits is required for a Bachelor of Science degree at Upper Iowa University. A minimum of 30 credits must be upper-division credits; lower-division transfer work from NTC does not contribute to the upper-division credit requirement at UIU.

Transfer grades lower than C- are not accepted by UIU.

\* Course could be completed at NTC.

**Courses needed to complete degree at UIU:**

Course No.	Course Title	Credits
<b>General Education Studies</b>		
	Any Gen Ed in Arts/Humanities (PHIL 202)	3
	Any Gen Ed in Arts/Humanities	3
ENG 101	English Composition I (Gen Ed Comm./Wrtn)	3
ENG 102	English Composition II (Gen Ed Comm./Wrtn)	3
COMM200*	Interpersonal Comm. (Gen Ed Comm./Oral)	3
CS 102*	Intro Computer Applications & Technology (Gen Ed Comp. Skills)	3
MATH 105 or higher	College Algebra w/Applications (Gen Ed Mathematics)	3
	Any Gen Ed in Natural Science	3
	Any Gen Ed in Natural Science	3
	Any Gen Ed in Social Science (PSY 190)	3
	Any Gen Ed in Social Science (SOC 110)	3
	Any Gen Ed in Cultures (10-196-169)	3
<b>Business Core</b>		
ECON 160*	Principles of Microeconomics	3
ECON 161	Principles of Macroeconomics	3
ACCT 201*	Accounting Principles I	3
ACCT 202*	Accounting Principles II	3
MKT 208*	Marketing Principles	3

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**Courses needed to complete degree at UIU: (continued)**

Course No.	Course Title	Credits
<b>Business Core (continued)</b>		
BA 210	Management Principles	3
BA 222	Management Information Systems	3
BA 302*	<i>Business Law and Ethics</i>	3
FIN 341	Corporate Financial Management	3
BA 256 OR MATH 220*	Quantitative Analysis for Business I Elementary Statistics	3
BA 356	Quantitative Analysis for Business II	3
BA 374	Business Communication	3
BA 460	Strategic Management	3
<b>Major</b>		
BA 317	International Management	3
BA 361	<i>Human Resource Management</i>	3
<b>One of the following:</b>		3
BA 403	Internship	
BA 499	Special Project	
BA 454	Management Cases	
BA 423	Production and Operations Management	3
<b>Two of the following:</b>		6
BA-362	<i>Supervision</i>	
BA-365	<i>Leadership-Theory</i>	
BA 367	Cross-Cultural Leadership	
BA 370	Entrepreneurship & Small Business Management	
BA 411	Labor Relations and Negotiation	
BA 415	Cross-Cultural Negotiations	
ACCT 422	Cost Accounting	
PSY 338	Motivation	
BA 445	Contemporary Topics in Management	
BA 474	Organizational Behavior	
Upper-Division Elective		9
Total additional credits needed at UIU to complete degree:		66
<b>Total Credits Earned:</b>		<b>129-130</b>

Updated on:06/25/19