



TRANSFER GUIDE - ASSOCIATE DEGREE PROGRAMS

NTC 2019-2020 Program: AGRI-BUSINESS

UIU 2019-2020 Program: BUSINESS ADMINISTRATION

Minimum GPA for admission:

Initial effective date:

General Education Courses

NTC			Upper Iowa University		
Course No.	Course Title	Credits	Course No.	Course Title/Field -- (Fulfills Requirement)	Credits
10-801-196	Oral/Interpersonal Communications	3	COMM 200	Interpersonal Communication -- (Gen Ed)	3
10-804-107	College Mathematics	3	---	(Elective)	3
10-801-195	Written Communication OR	3	ENG 101	English Composition I -- (Gen Ed)	3
10-801-136	English Composition 1				
10-809-195	Economics	3	ECON 160	Principles of Microeconomics -- (Gen Ed & Busn. Core)	3
10-809-172	Introduction to Diversity Studies OR	3	SOC 240	Diversity in the United States -- (Elective)	3
10-809-196	Introduction to Sociology		SOC 110	Principles of Sociology -- (Gen Ed)	
10-809-198	Intro to Psychology OR	3	PSY 190	General Psychology -- (Gen Ed)	3
10-809-199	Psychology of Human Relations		---	(Elective)	
10-809-101	Cents & Sensibility	1	---	(Elective)	1
Total general education credits earned:		19	Total general education credits accepted:		19
Total transferable general education credits:		19	Total general education credits accepted:		19

Note: **bolded** courses are recommended by UIU.

Occupational Courses

Course No.	Course Title	Credits	Course No.	Course Title -- (Fulfills Requirement)	Credits
10-091-101	Orientation to Agriculture Studies	1	---	(Elective)	1
10-091-104	Intro to Animal Science	3	---	(Elective)	3
10-091-171	Employer/Employee Relations	2	---	(Elective)	2
10-091-175	Agriculture Computer Applications	2	---	(Elective)	2
10-091-109	Milk Quality & Production	3	---	(Elective)	3
10-091-185	Agriculture Commodities & Marketing	3	---	(Elective)	3
10-091-186	Agricultural Accounting	2	---	(Elective)	2
10-103-241	Powerpoint 2016 Level 1	1	---	(Elective)	1
10-103-242	Excel 2016 Level 1	1	---	(Elective)	1
10-103-243	Word 2016 Level 1	1	---	(Elective)	1
10-091-107	Dairy Nutrition	3	---	(Elective)	3
10-091-117	Agricultural Internship	3	---	(Elective)	3
10-091-180	Agriculture Sales & Promotion	2	---	(Elective)	2
10-091-103	Bovine Reproduction	3	---	(Elective)	3
10-091-119	Professional Portfolio Preparation	1	---	(Elective)	1
10-091-164	Milking Technologies OR	3	---	(Elective)	3
10-091-165	Building Design For The Cow		---	(Elective)	
10-091-181	Farm Tax Essentials	2	---	(Elective)	2
10-091-190	Farm Business Management	3	BA 210	Management Principles -- (Business Core)	3
10-093-106	Agriculture Service Management	2	---	(Elective)	2
10-999-992	Elective	2	---	(Elective)	2
Total occupational course credits earned:		43	Total occupational course credits accepted:		43
Total credits required for graduation:		62			
Total transferable credits:		62	Total credits accepted at UIU:		62

Disclaimer: Students planning to transfer should contact NTC's Transfer Specialist and transfer personnel at UIU for the most current transfer information.

A minimum of 120 semester credits is required for a Bachelor of Science degree at Upper Iowa University. A minimum of 30 credits must be upper-division credits; lower-division transfer work from NTC does not contribute to the upper-division credit requirement at UIU.

Transfer grades lower than C- are not accepted by UIU.

Legend:

- * Course could be completed at NTC.
- *Grayed courses* indicate a course already fulfilled.
- **Bolded courses** are recommended by UIU.

Courses needed to complete degree at UIU:

Course No.	Course Title	Credits
General Education Studies		
	Any Gen Ed in Arts/Humanities	3
	Any Gen Ed in Arts/Humanities	3
ENG 101	English Composition I (Gen Ed Comm./Wrtn)	3
ENG 102	English Composition II (Gen Ed Comm./Wrtn)	3
COMM 200*	Interpersonal Comm. (Gen Ed Comm./Oral)	3
CS 102*	Intro Computer Applications & Technology (Gen Ed Comp. Skills)	3
MATH 105 or higher	College Algebra w/Applications (Gen Ed Mathematics)	3
	Any Gen Ed in Natural Science	3
	Any Gen Ed in Natural Science	3
	Any Gen Ed in Social Science (PSY 190)	3
	Any Gen Ed in Social Science (SOC 110)	3
	Any Gen Ed in Cultures	3

More on next page.



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Minimum GPA for admission:

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Additional upper-division electives required for the following emphasis:
 - **Agricultural Management:** 3 upper-division credits required
 - **Health Services Administration:** 6 upper-division credits required

Legend:

- * Course could be completed at NTC.
- *Grayed courses* indicate a course already fulfilled.
- **Bolded courses** are recommended by UIU.

Updated on: 09/06/19

Courses needed to complete degree at UIU: (continued)

Course No.	Course Title	Credits
Business Core		
<i>ECON 160*</i>	<i>Principles of Macroeconomics (10-809-195)</i>	3
ECON 161	Principles of Macroeconomics	3
ACCT 201*	Accounting Principles I	3
ACCT 202*	Accounting Principles II	3
MKT 208*	Marketing Principles	3
<i>BA 210</i>	<i>Management Principles (10-091-106)</i>	3
BA 222	Management Information Systems	3
BA 302*	Business Law and Ethics	3
FIN 341	Corporate Financial Management	3
BA 256 OR	Quantitative Analysis for Business I	3
MATH 220*	Elementary Statistics	
BA 356	Quantitative Analysis for Business II	3
BA 374	Business Communication	3
BA 460	Strategic Management	3
Major		
BA 325	New Venture Creation	3
BA 361	Human Resource Management	3
BA 423	Production and Operations Management	3
Emphasis (must complete one listed below)#		15
Total additional credits needed at UIU to complete degree:		81
Total Credits Earned:		143

Select an Emphasis																									
<p>AGRICULTURAL MANAGEMENT Complete the following five courses</p> <table border="1"> <tr><td>BA 352</td><td>Risk Management</td></tr> <tr><td>ACCT 422</td><td>Cost Accounting</td></tr> <tr><td>FIN 444</td><td>New Venture Finance</td></tr> <tr><td>ECON 212</td><td>Agricultural Economics</td></tr> <tr><td>ECON 488</td><td>International Trade</td></tr> </table>	BA 352	Risk Management	ACCT 422	Cost Accounting	FIN 444	New Venture Finance	ECON 212	Agricultural Economics	ECON 488	International Trade	<p>GLOBAL Choose five of the following; two must be at the 400-level</p> <table border="1"> <tr><td>FIN 310/ ECON 310</td><td>Money and Capital Markets</td></tr> <tr><td>BA 317</td><td>International Management</td></tr> <tr><td>BA 365</td><td>Leadership Theory</td></tr> <tr><td>BA 403</td><td>Internship</td></tr> <tr><td>BA 411</td><td>Labor Relations and Negotiation</td></tr> <tr><td>MKT 424</td><td>Global Marketing</td></tr> <tr><td>ECON 488</td><td>International Trade</td></tr> </table>	FIN 310/ ECON 310	Money and Capital Markets	BA 317	International Management	BA 365	Leadership Theory	BA 403	Internship	BA 411	Labor Relations and Negotiation	MKT 424	Global Marketing	ECON 488	International Trade
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<p>ENTREPRENEURSHIP Choose five of the following; two must be at the 400-level</p> <table border="1"> <tr><td>BA 334</td><td>Social Entrepreneurship</td></tr> <tr><td>MKT 337</td><td>Personal Selling</td></tr> <tr><td>BA 370</td><td>Entrepreneurship & Small Business Management</td></tr> <tr><td>BA 403</td><td>Internship</td></tr> <tr><td>BA 411</td><td>Labor Relations and Negotiation</td></tr> <tr><td>MKT 414</td><td>New Product Development</td></tr> <tr><td>FIN 444</td><td>New Venture Finance</td></tr> </table>	BA 334	Social Entrepreneurship	MKT 337	Personal Selling	BA 370	Entrepreneurship & Small Business Management	BA 403	Internship	BA 411	Labor Relations and Negotiation	MKT 414	New Product Development	FIN 444	New Venture Finance	<p>HEALTH SERVICES ADMINISTRATION Complete the following five courses</p> <table border="1"> <tr><td>HSA 205</td><td>Introduction to the American Health System</td></tr> <tr><td>HSA 241</td><td>Healthcare Informatics</td></tr> <tr><td>HSA 440</td><td>Health Services Administration</td></tr> <tr><td>HSA 460</td><td>Health Services Policy and Regulation</td></tr> <tr><td>HSA 490</td><td>Health Program Planning and Evaluation</td></tr> </table>	HSA 205	Introduction to the American Health System	HSA 241	Healthcare Informatics	HSA 440	Health Services Administration	HSA 460	Health Services Policy and Regulation	HSA 490	Health Program Planning and Evaluation
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<p>GENERAL BUSINESS With academic advisor, choose five 300-400 level business courses; at least two at the 400-level.</p>	<p>MARKETING Choose five of the following; two must be at the 400-level</p> <table border="1"> <tr><td>MKT 337</td><td>Personal Selling</td></tr> <tr><td>MKT 358</td><td>Consumer Behavior</td></tr> <tr><td>MKT 363</td><td>Advertising & Integrated Marketing Communication</td></tr> <tr><td>MKT 403</td><td>Internship</td></tr> <tr><td>MKT 414</td><td>New Product Development</td></tr> <tr><td>MKT 424</td><td>Global Marketing</td></tr> </table>	MKT 337	Personal Selling	MKT 358	Consumer Behavior	MKT 363	Advertising & Integrated Marketing Communication	MKT 403	Internship	MKT 414	New Product Development	MKT 424	Global Marketing												
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