



**TRANSFER GUIDE - ASSOCIATE DEGREE PROGRAMS**

**NTC Program: ACCOUNTING**

**Upper Iowa University Program: Business Administration**

**Minimum GPA for admission:**

**Initial effective date:**

**General Education Courses**

NTC			Upper Iowa University		
Course No.	Course Title	Credits	Course No.	Course Title/Field	Credits
10-801-195	Written Communication <u>OR</u>	3			
10-801-136	English Composition 1		ENG 101	English Composition I -- (Gen Ed Comm/Wrtn)	3
10-801-196	Oral/Interpersonal Communications	3	COMM 200	Interpersonal Communication -- (Gen Ed Comm/Oral)	3
10-804-123	Math with Business Applications <u>OR</u>	3		<i>Elective</i>	3
10-804-107	College Mathematics				
10-809-195	Economics	3	ECON 160	Principles of Microeconomics -- (Gen Ed SocSci & Busn Core)	3
10-809-166	Intro to Ethics: Theory & App	3	PHIL 202	Contemporary Ethics -- (Gen Ed Arts/Humanities)	3
10-809-198	Intro to Psychology	3	PSY 190	General Psychology -- (Gen Ed Social Science)	3
10-890-165	College 101	1		<i>Elective</i>	1
<b>Total general education credits earned:</b>		<b>19</b>			
Total transferable general education credits:			<b>Total general education credits accepted:</b>		<b>19</b>

**Occupational Courses**

Course No.	Course Title	Credits	Course No.	Course Title	Credits
10-101-111	Accounting 1	4	ACCT 201	Accounting Principles I	4
10-101-135	Payroll Accounting	3		<i>Elective</i>	3
10-103-242	Excel Level 1	1		<i>Elective</i>	1
10-103-243	Word Level 1	1		<i>Elective</i>	1
10-103-247	Excel Level 2	1		<i>Elective</i>	1
10-101-103	Introduction To The Accounting Program	1		<i>Elective</i>	1
10-106-144	10-Key by Touch	1		<i>Elective</i>	1
10-101-113	Accounting 2	4	ACCT 202	Accounting Principles II	4
10-101-125	Cost Accounting	2		<i>Elective</i>	2
10-101-180	QuickBooks 1	1		<i>Elective</i>	1
10-101-181	QuickBooks 2	2		<i>Elective</i>	2
10-102-160	Business Law 1	3	BA 302	Business Law and Ethics -- (Busn Core)	3
10-101-115	Intermediate Accounting	4	ACCT 321	Intermediate Accounting I -- (Major)	4
10-101-121	Individual Tax Accounting	3	ACCT 323	Federal Taxation I -- (Major)	3
10-101-122	Cost Analysis	2		<i>Elective</i>	2
10-101-126	Accounting Capstone	4		<i>Elective</i>	4

10-101-110	Accounting Information Systems	3		<i>Elective</i>	3
10-102-127	Mentored Business Experience <u>OR</u>	3		<i>Elective</i>	3
10-102-200	The Branch: Skills Accelerator			<i>Elective</i>	
	<b>Total occupational course credits earned:</b>	<b>43</b>		<b>Total occupational course credits accepted:</b>	<b>43</b>
	<b>Elective credits allowed:</b>			<b>Elective credits allowed:</b>	
	<b>Total credits required for graduation:</b>	<b>62</b>			
	<b>Total transferable credits:</b>	<b>62</b>		<b>Total credits accepted at UIU:</b>	<b>62</b>

**Disclaimer:** Students planning to transfer should contact NTC's Transfer Specialist and transfer personnel at UIU for the most current transfer information.

A minimum of 120 semester credits is required for a Bachelor of Science degree at Upper Iowa University. A minimum of 30 credits must be upper-division credits; lower-division transfer work from NTC does not contribute to the upper-division credit requirement at UIU.

Transfer grades lower than C- are not accepted by UIU.

**Courses needed to complete degree at UIU:**

Course No.	Course Title	Credits
<b>General Education Studies</b>		
	Any Gen Ed in Arts/Humanities	3
ENG 102	English Composition II ( <i>Gen Ed Comm./Wrtn</i> )	3
IS 102	Intro Computer Applications & Technology ( <i>Gen Ed Comp. Skills</i> )	3
	Any Gen Ed in Natural Science	3
	Any Gen Ed in Natural Science	3
	Any Gen Ed in Cultures (SOC 240)	3
MATH 105 <u>OR</u> MATH 107	College Mathematics with Applications  College Algebra	3
<b>Business Core</b>		
ECON 161	Principles of Macroeconomics	3
MKT 208	Marketing Principles	3
BA 210	Management Principles	3
BA 222	Management Information Systems	3
FIN 341	Corporate Financial Management	3
BA 256 <u>OR</u> MATH 220	Quantitative Analysis for Business I Elementary Statistics	3
BA 356	Quantitative Analysis for Business II	3
BA 374	Business Communication	3
BA 460	Strategic Management	3
<b>Major</b>		
BA 370	Entrepreneurship & Small Bus. Mgmt.	3
BA 361	Human Resource Management	3
BA 423	Production and Operations Management	3
<b>Emphasis</b> ( <i>must complete one listed below</i> )		12-18
Total additional credits needed at UIU to complete degree:		69-75

<b>Total Credits Earned:</b>	<b>131-137</b>
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*asis at Upper Iowa University*

**HEALTH SERVICES ADMINISTRATION**

*Complete the following courses*

HSA 205	Introduction to the American Health System
HSA 440	Health Services Administration
HSA 460	Health Services Policy and Regulation
HSA 490	Health Program Planning and Evaluation

**ENTREPRENEURSHIP**

*Complete the following courses*

MKT 489	Social Media Marketing
MKT 337	Personal Selling
MKT 414	New Product Development
FIN 444	New Venture Finance

**FINANCE**

*Complete the following courses*

FIN/ECON 310	Money and Capital Markets
FIN 343	Investments
FIN 442	Intermediate Financial Mgmt.
FIN 446	Risk Management

**GENERAL BUSINESS**

*With academic advisor, choose five 300-400 level business courses; at least two at the 400-level.*

**HUMAN RESOURCE MANAGEMENT**

*Complete the following courses*

BA 371	Training and Development
BA 383	Compensation and Benefits Management
BA 393	Personnel Selection and Evaluation
BA 411	Labor Relations and Negotiation

**MARKETING**

*Complete the following courses*

MKT 358	Consumer Behavior
MKT 363	Advertising & Integrated Marketing Communication
MKT 414	New Product Development
MKT 489	Social Media Marketing

**Sport Administration**

*Complete the following courses*

SA 348	Sports Administration
SA 353	Administration of Intercollegiate Athletics
SA 363	Sport Marketing
SA 365	Ethical and Legal Issues in Sports Administration
SA 371	Planning Facilities for Physical Activity
SA 435	Governance and Policy in Sport Organization

Updated on: 1/4/24

