



**General Education Courses**

NTC			Upper Iowa University		
Course No.	Course Title	Credits	Course No.	Course Title/Field -- (Fulfills Requirement)	Credits
10-801-195	Written Communication <u>OR</u>	3	ENG 101	English Composition I -- (Gen Ed Comm./Wrtn)	3
10-801-136	English Composition 1				
10-801-196	Oral/Interpersonal Communications	3	COMM 200	Interpersonal Communication -- (Gen Ed Comm./Oral)	3
10-804-123	Math with Business Apps <u>OR</u>	3	---	Elective	3
10-804-107	College Mathematics				
10-809-172	Intro to Diversity <u>OR</u>	3	SOC 240	Diversity in the United States -- (Gen Ed Cultures)	3
10-809-166	Intro to Ethics: Theory & Apps				
10-809-195	Economics	3	ECON 160	Principles of Microeconomics -- (Gen Ed Soc. Sci.)	3
10-809-199	Psychology of Human Relations <u>OR</u>	3	---	(Elective)	3
10-809-198	Intro to Psychology				
10-890-165	College 101	1	PSY 190	General Psychology -- (Gen Ed Soc. Sci.)	1
<b>Total general education credits earned:</b>		<b>19</b>			
Total transferable general education credits:				<b>Total general education credits accepted:</b>	<b>19</b>

**Occupational Courses**

Course No.	Course Title	Credits	Course No.	Course Title	Credits
10-102-124	Introduction to Business	3		Elective	3
10-102-205	Foundations of Business Management	1		Elective	1
10-103-242	Excel Level 1	1		Elective	1
10-103-243	Word Level 1	1		Elective	1
10-196-191	Management Principles	3	BA 120	Management Principles (Business Core)	3
10-196-189	Team Building & Problem Solving	3		Elective	3
10-104-172	Marketing Principles	3	MKT 208	Marketing Principles (Business Core)	3
10-102-201	Intro to International Business	3	BA 317	International Mgmt (Free Elective)	3
10-102-202	Business Finance	3	FIN 341	Corporate Financial Mgmt (Business Core)	3
10-182-142	Fundamentals of Supply Chain Management	3	SCM 201	Principles of Supply Chain Mgmt (Free Elective)	3
10-196-188	Project Management	3		Elective	3
10-101-111	Accounting 1 <u>OR</u>	3 to 4	ACCT 201	Accounting Principles I	3 to 4
10-101-147	Accounting Fundamentals				
10-102-204	Business Analytics	3	BA 256	Quantitative Analysis for Business (Bus. Core)	3

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10-196-193	Managing Human Resources	3	BA 361	Human Resources Mgmt.(Business Core)	3
10-102-206	Business Management Career Preparation	1		Elective	1
10-102-203	Business Management Capstone	3		Elective	3
10-102-160	Business Law 1	3	BA 302	Business Law & Ethics (Business Core)	3
	<b>Total occupational course credits earned:</b>	<b>43-44</b>		<b>Total occupational course credits accepted:</b>	<b>43-44</b>
	<b>Elective credits allowed:</b>	<b>0</b>			
	<b>Total credits required for graduation:</b>	<b>62-63</b>			
	<b>Total transferable credits:</b>			<b>Total credits accepted at UIU:</b>	<b>62-63</b>

A minimum of 120 semester credits is required for a Bachelor of Science degree at Upper Iowa University. A minimum of 30 credits must be upper-division credits; lower-division transfer work from NTC does not contribute to the upper-division credit requirement at UIU.

Transfer grades lower than C- are not accepted by UIU.

**Legend:**

- **Bolded courses** are recommended by UIU.

**Disclaimer:** Students planning to transfer should contact NTC's Transfer Specialist and transfer personnel at UIU for the most current transfer information.

**Courses needed to complete degree at UIU:**

Course No.	Course Title	Credits
<b>General Education Studies</b>		
	Any Gen Ed in Arts/Humanities	6
ENG 102	English Composition II ( <i>Gen Ed Comm./Wrtn</i> )	3
IS 102	Intro Computer Applications & Technology ( <i>Gen Ed Comp. Skills</i> )	3
	Any Gen Ed in Natural Science	3
	Any Gen Ed in Natural Science	3
	Any Gen Ed in Math	3
<b>Business Core</b>		
ECON 161	Principles of Macroeconomics	3
ACCT 202	Accounting Principles II	3
BA 222	Management Information Systems	3
BA 356	Quantitative Analysis for Business II	3
BA 374	Business Communication	3
BA 460	Strategic Management	3
<b>Major</b>		
BA 370	Entrepreneurship & Small Bus. Mgmt	3
BA 423	Production and Operations Management	3
	Elective Credits (Upper Division Level)	0-6
<b>Emphasis</b> ( <i>must complete one listed below</i> )		12-18

Total additional credits needed at UIU to complete degree:	60-63
<b>Total Credits Earned:</b>	<b>122-126</b>

*asis at Upper Iowa University*

<b>ENTREPRENEURSHIP</b>	
MKT 337	Personal Selling
MKT 489	Social Media Marketing
MKT 414	New Product Development
FIN 444	New Venture Finance

<b>FINANCE</b>	
<i>Complete the following five courses</i>	
FIN 310/ ECON 310	Money and Capital Markets
FIN 343	Investments
FIN 446	Risk Management
FIN 442	Intermediate Finaical Mgmt

<b>GENERAL BUSINESS</b>	
<i>With academic advisor, choose five 300-400 level business courses; at least two at the 400-level.</i>	

<b>HEALTH SERVICES ADMINISTRATION</b>	
HSA 205	Introduction to the American Health System
HSA 440	Health Services Administration
HSA 460	Health Services Policy and Regulation
HSA 490	Health Program Planning and Evaluation

<b>HUMAN RESOURCE MANAGEMENT</b>	
BA 371	Training and Development
BA 383	Compensation and Benefits Management
BA 393	Personnel Selection and Evaluation
BA 411	Labor Relations and Negotiation

<b>MARKETING</b>	
MKT 358	Consumer Behavior
MKT 363	Advertising & Integrated Marketing Communication
MKT 414	New Product Development
MKT 489	Social Media Marketing

<b>Sport Administration</b>	
SA 348	Sports Administration
SA 353	Administration of Intercollegiate Athletics
SA 363	Sport Marketing
SA 365	Ethical and Legal Issues in Sports Administration
SA 371	Planning Facilities for Physical Activity
SA 435	Governance and Policy in Sport Organization

**Updated on: 08/07/20**

