



**TRANSFER GUIDE - ASSOCIATE DEGREE PROGRAMS**

**NTC Program: LEADERSHIP DEVELOPMENT**

**UIU Program: BUSINESS ADMINISTRATION**

**Minimum GPA for admission:**

**Initial effective date:**

**General Education Courses**

NTC			Upper Iowa University		
Course No.	Course Title	Credits	Course No.	Course Title/Field -- (Fulfills Requirement)	Credits
10-809-195 10-182-141	Economics <u>OR</u> Project Management Leadership Principles	3	ECON 160 ---	Principles of Microeconomics -- (Gen Ed & Busn. Core) (Elective)	3
10-801-196	Oral/Interpersonal Communications	3	COMM 200	Interpersonal Communication -- (Gen Ed Comm./Oral)	3
10-809-199 10-809-198	Psychology of Human Relations <u>OR</u> Intro to Psychology	3	--- <b>PSY 190</b>	(Elective) -- (Gen Ed Soc. Sci.) <b>General Psychology</b> -- (Gen Ed Soc. Sci.)	3
10-801-195 10-801-136	Written Communication <u>OR</u> English Composition 1	3	ENG 101	English Composition I -- (Gen Ed Comm./Wrtn)	3
10-809-166	Intro to Ethics: Theory & Application	3	PHIL 202	Contemporary Ethics -- (Gen Ed Arts/Humn.)	3
10-809-196	Intro to Sociology	3	SOC 110	Principles of Sociology -- (Gen Ed Soc. Sci.)	3
10-804-123	Math with Business Applications	3	---	Elective	3
10-890-165	College 101	1		Elective	1
	<b>Total general education credits earned:</b>	<b>22</b>			
	Total transferable general education credits:	22		<b>Total general education credits accepted:</b>	<b>22</b>

**Occupational Courses**

Course No.	Course Title	Credits	Course No.	Course Title -- (Fulfills Requirement)	Credits
10-196-164	Essential Skills for the Business Professional	3	---	Elective	3
10-196-189	Team Building and Problem Solving	3	---	Elective	3
10-196-191	Management Principles	3	BA 362	Supervision -- (Elective)	3
10-101-147 <b>10-101-111</b>	Accounting Fundamentals (3 credits) <u>OR</u> <b>Accounting 1 (4 credits)</b>	3 to 4	--- <b>ACCT 201</b>	Elective <b>Accounting Principles I</b> -- (Busn. Core)	3 to 4
10-196-114	LEAN Organizations	3	---	Elective	3
10-196-188	Project Management	3	---	Elective	3
10-196-192	Quality & Performance Excellence	3	---	Elective	3
10-102-160	Business Law 1	3	BA 302	Business Law and Ethics -- (Busn. Core)	3
10-196-193	Managing Human Resources	3	BA 361	Human Resources Management -- (Major)	3
10-196-136 10-449-121	Managing Safety and Risk in Business <u>OR</u> OSHA Workplace Safety Training Strategies	3	---	Elective Elective	3
10-196-199	Talent Development	3	---	Elective	3
10-196-168	Organizational Behavior and Development	3	---	Elective	3

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10-196-190	Leading Strategically	3	BA 365	Leadership Theory -- (Elective)	3
10-196-169	Leading Change and Diversity	3	---	(Elective) -- (Gen Ed Cultures)	3
	<b>Total occupational course credits earned:</b>	<b>42-43</b>		<b>Total occupational course credits accepted:</b>	<b>42-43</b>
	<b>Elective credits allowed:</b>				
	<b>Total credits required for graduation:</b>	<b>64-65</b>		<b>Total credits accepted at UIU:</b>	<b>64-65</b>

A minimum of 120 semester credits is required for a Bachelor of Science degree at Upper Iowa University. A minimum of 30 credits must be upper-division credits; lower-division transfer work from NTC does not contribute to the upper-division credit requirement at UIU.

Transfer grades lower than C- are not accepted by UIU.

**Legend:**

- **Bolded courses** are recommended by UIU.

**Disclaimer:** Students planning to transfer should contact NTC's Transfer Specialist and transfer personnel at UIU for the most current transfer information.

Updated on: 1/4/24

**Courses needed to complete degree at UIU:**

Course No.	Course Title	Credits
<b>General Education Studies</b>		
	Any Gen Ed in Arts/Humanities	3
ENG 102	English Composition II (Gen Ed Comm./Wrtn)	3
CS 102	Intro Computer Applications & Technology (Gen Ed Comp. Skills)	3
	Any Gen Ed in Natural Science	3
	Any Gen Ed in Natural Science	3
<b>Prerequisites</b>		
MATH 105	College Mathematics with Applications *	3
	<u>OR</u>	
MATH 107	College Algebra *	
<b>Business Core</b>		
ECON 161	Principles of Macroeconomics	3
ACCT 202	Accounting Principles II	3
MKT 208	Marketing Principles	3
BA 222	Management Information Systems	3
FIN 341	Corporate Financial Management	3
BA 256 <u>OR</u>	Quantitative Analysis for Business I	3
MATH 220	Elementary Statistics	
BA 356	Quantitative Analysis for Business II	3
BA 374	Business Communication	3
BA 460	Strategic Management	3
<b>Major</b>		
BA 370	Entrepreneurship & Small Bus. Mgmt.	3
BA 423	Production and Operations Management	3
<b>Emphasis (must complete one listed below) #</b>		12-18
Total additional credits needed at UIU to complete degree:		66-72
<b>Total Credits Earned:</b>		<b>130-137</b>

**asis at Upper Iowa University**

**AGRICULTURAL MANAGEMENT**

*Complete the following five courses*

BA 352	Risk Management
ACCT 422	Cost Accounting
FIN 444	New Venture Finance
ECON 212	Agricultural Economics
ECON 488	International Trade

**ENTREPRENEURSHIP**

*Choose five of the following; two must be at the 400-level*

BA 334	Social Entrepreneurship
MKT 337	Personal Selling
BA 370	Entrepreneurship & Small Business Management
BA 403	Internship
BA 411	Labor Relations and Negotiation
MKT 414	New Product Development
FIN 444	New Venture Finance

**FINANCE**

*Complete the following five courses*

FIN 310/ ECON 310	Money and Capital Markets
FIN 343	Investments
BA 352	Risk Management
BA 403	Internship <u>OR</u>
FIN 444	New Venture Finance
ECON 493	Managerial Economics

**GENERAL BUSINESS**

*With academic advisor, choose five 300-400 level business courses; at least two at the 400-level.*

**HEALTH SERVICES ADMINISTRATION**

*Complete the following five courses*

HSA 205	Introduction to the American Health System
HSA 241	Healthcare Informatics
HSA 440	Health Services Administration
HSA 460	Health Services Policy and Regulation
HSA 490	Health Program Planning and Evaluation

**HUMAN RESOURCE MANAGEMENT**

*Choose five of the following; two must be at the 400-level*

BA 371	Training and Development
BA 383	Compensation and Benefits Management
BA 393	Personnel Selection and Evaluation
BA 403	Internship
BA 411	Labor Relations and Negotiation
BA 474	Organizational Behavior

**MARKETING**

*Choose five of the following; two must be at the 400-level*

MKT 337	Personal Selling
MKT 358	Consumer Behavior
MKT 363	Advertising & Integrated Marketing Communication
MKT 403	Internship
MKT 414	New Product Development
MKT 424	Global Marketing

**Sport Administration**

*Complete the following seven courses*

SA 348	Sports Administration
SA 355	Administration of Intercollegiate Athletics
SA 363	Sport Marketing
SA 365	Ethical and Legal Issues in Sports Administration
SA 371	Planning Facilities for Physical Activity
SA 401	International Sport Management <u>OR</u>
SA 403	Internship
SA 435	Governance and Policy in Sport Organization

